ServerSys

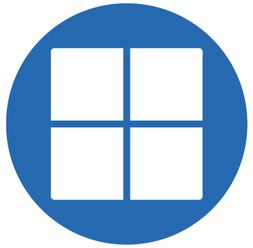
Deliver Dynamics 365 and portal projects for your customers



The Portal Company

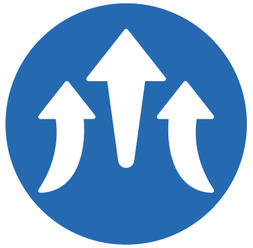
Who we are

ServerSys



Dynamics 365 Specialist

ServerSys is a Microsoft UK solutions provider specialising in Dynamics 365 CRM and the Power Platform.



Where we fit

Because we only work on Dynamics 365, the Power Platform and portals, we don't overlap if your core services are Microsoft 365, Business Central, hosting, security or managed IT.



CRM and Portals Expertise

Our services include CRM implementation, consultancy, support, self-service web portals and custom development.

Our Partner Programme

When a customer or prospect needs Dynamics 365 CRM or a portal, and your team lacks the capacity or internal skills, you can bring us in two ways.

Referral. Make an introduction, and we'll run this part of the project. You'll earn commission on the professional services we bill.

Co-delivery. You lead the project, and we work alongside your team on the Dynamics 365 or portal work.

We only take on the work you bring us, and won't pitch your customers anything else.



ServerSys

What makes us different

- **We've been around since 1998**, giving us the experience to deliver bespoke CRM projects.
- Our **highly experienced consultants** help businesses gain early value from their technology.
- We're proud of our **96% client retention rate**. We are a partner committed to building long-term relationships.
- Our team is **100% focused on Microsoft Business Applications**, including Dynamics 365 CRM modules and the Power Platform.
- Leading brands trust ServerSys, including Toyota, Cifas, HSS Hire, Capita and Honda.



ServerSys

What you gain

- Earn 10% on the services we bill for your referrals.
- Add CRM and portal skills without hiring.
- Say yes to Dynamics 365 and portal requests.
- Get specialist help with customer meetings and proposals.

Dynamics 365 apps we implement and support



Dynamics 365 Sales

Every lead, deal and forecast in one place, with less admin for sales teams.

Includes:

- Lead Management
- Sales Automation
- Pipeline Forecasting
- Quote Management
- Opportunity Management
- Product Management



Dynamics 365 Customer Service

Each customer's full history is in front of service reps, so cases close faster.

- Case Management
- SLA Support
- Service Automation
- Contract Management
- Contract Analysis
- Account Management



Dynamics 365 Customer Insights - Journeys (previously Marketing)

Emails, journeys and events triggered by what each contact does.

- Email Marketing
- Lead Scoring
- Real-time Journeys
- Event Management
- Audience Segmentation
- Subscription Management

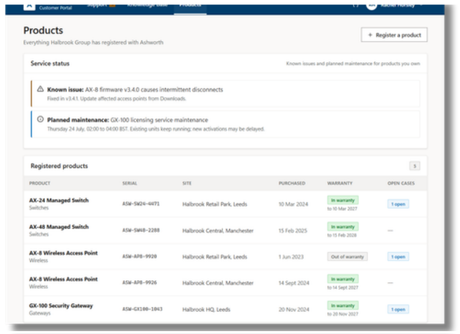
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Dynamics 365

Types of portals we build

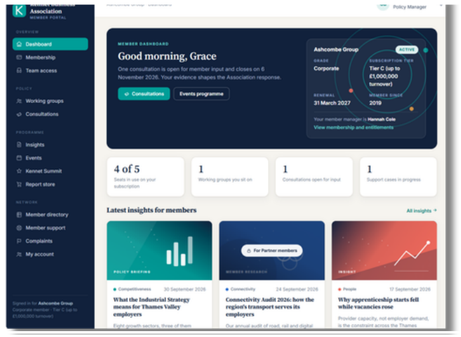
Portal projects are run through our sister brand, The Portal Company

The Portal Company



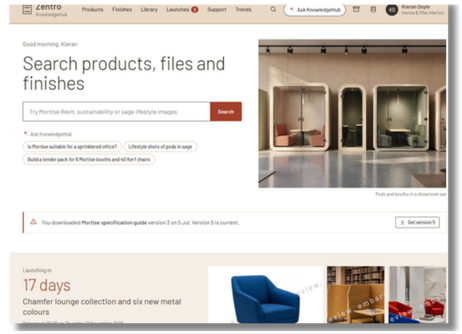
Customer portals

Self-service support available around the clock.



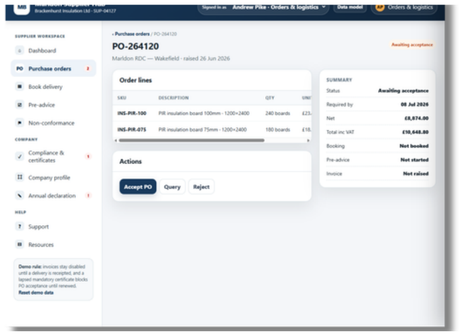
Member portals

Renewals and events tailored to individual needs.



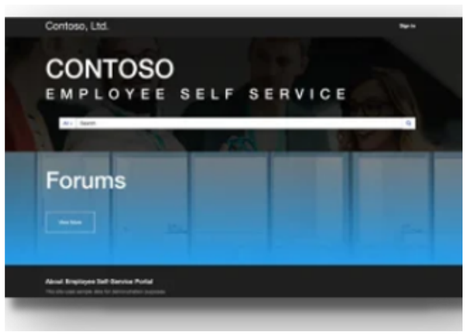
Partner portals

Collaboration and lead sharing made simple.



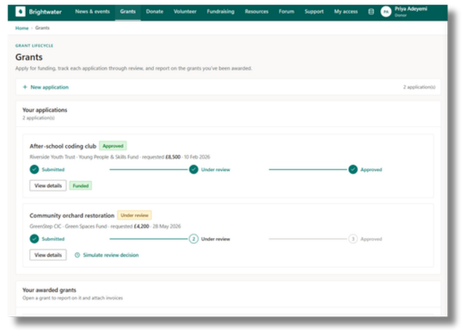
Supplier portals

Invoices and documents exchanged in one place.



Employee portals

Internal services centralised in one hub.



Community portals

Applications, registrations and forums.

Cycling UK tasked TES, its Microsoft Partner for the non-profit sector, with tailoring its Dynamics 365 CRM solution. To build an integrated portal, TES recommended ServerSys.

"ServerSys worked in close collaboration with TES to make this happen. From the functional specifications to the user journey and page content layout, they created a portal that will power exciting new opportunities for Cycling UK and its members into the future."

IT Manager at Cycling UK

CyclingUK



Frequently Asked Questions

How do I make referrals?
All you need to do is email or phone ServerSys, and we will follow up.

How do I earn commission?
Start referring customers to become eligible for commission. You will receive an email confirmation when your referrals result in a sale. For successful referrals, you will qualify for 10% of the professional services consultancy billed by ServerSys and 10% of the recurring monthly contract value.

We pay commission on project orders of any value. Once each customer has paid their invoice, you can raise an invoice, and we will pay the commission owed within 30 days of receiving your invoice.

What can I claim commission on?
You can receive commission on ServerSys project orders of any value following a successful referral. Your customer must be up to date on payments for commission invoices to be processed.

Our commission excludes licence fees, but you may invoice the total licensing costs directly to your customer if you already manage their Microsoft billing and subscriptions.

What is my involvement?
You choose. We can contact your customer directly, or you lead and we join your calls.

Our Partner Programme: At a glance

Number of referrals	No minimum required
Ways to work	Referral or co-delivery
Commission payment	10% (excluding licences)
Pre-sales support	✓
Marketing support	✓
Example requirements	Dynamics 365 CRM implementation Dynamics 365 support CRM project recovery Workflow automation CRM integration Web portal build Power Platform consultancy

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Get in touch



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